



Ionix Advanced Technologies Ltd.

Role: Technical Support Engineer

Commitment: Full-time role

Salary: Competitive package dependent on experience, including Pension

Employer: Ionix Advanced Technologies Ltd (www.ionix.at)

Location: Ionix's production and operation activities are located in Huddersfield, West Yorkshire. UK., easily accessible from Leeds, Manchester and Sheffield.

Job description

Purpose: To support the sales of Ionix products through technical support to commercial sales and marketing activities

Responsibilities:

- To provide technical advice to specified clients as part of the business development process, supporting and working with commercial and technical colleagues
- To undertake trials of and support training in the use of Ionix products. Present feedback from these activities to technical and commercial colleagues to support product testing and development.
- To support the technical marketing activity including giving presentations, writing technical reviews, papers, brochures, bulletins and emailers, working with commercial colleagues
- To support the New Product Evaluation and Introduction process by collecting and presenting customer technology requests and requirements.
- To lead the organisation of and attendance at trade shows and conference activities
- Support the BD Technical Manager and Commercial team

The Candidate:

Essential skills and personal attributes:

Technical qualification – science, engineering (required)

Knowledge of NDT technology and industry, specifically of sensors and transducers (required)

Experience of technical sales (preferred)

Experience of client focused role (preferred)

Exposure to sectors including oil and gas, refining, energy and nuclear (preferred)

Good communication skills to articulate the technical advantages and performance benefits of Ionix's products

Entrepreneurial and resourceful, able to manage own time and meet deadlines within a small team, working in a dynamic SME environment.

Available for overseas travel to client visits, trials, conferences and tradeshow.